

# World Class in-house M&A opportunities

## Telco, Media and IT Sectors Head of Execution and Senior Transactor sought

A recognised leader in its field, our client is dedicated to being a world-class, full-service, integrated telecommunications company. Their strong competitive position will allow them to lead domestic and offshore industry consolidation as well as to actively pursue organic growth initiatives.

Two experienced executives are now sought to drive the implementation of the company's growth strategy in an exciting period of increased activity and development. A Senior Director will be charged with leading the M&A team as well as identifying new strategic initiatives. A General Manager will operate as a senior transactor with a greater emphasis on deal execution. The focus of both positions is on the identification, assessment and execution of transactions with a strong leadership element to the more senior position. This team is internally regarded as a 'centre of excellence' in relation to all inorganic growth and will also assist business divisions with commercial due diligence and negotiation.

Based in either Sydney or Melbourne, both these roles require mergers & acquisitions experience gained in investment banking, an accounting firm or perhaps deal experience gained from within another acquisitive corporate. In particular, cross border/international experience will be favourably regarded. Sound project management skills are essential as well as confidence in dealing with senior management and multiple stakeholders both internally and externally. For the Senior Director, a track record of leadership should be demonstrated.

These are crucial hires to the ongoing success of this global business and will provide you with a high degree of visibility within the group. Excellent career prospects are assured as is first class mentoring at the highest levels.

Enquiries in the strictest confidence to **Victoria Biggs** on (02) 9235 9450, email to [vbiggs@jmichel.com.au](mailto:vbiggs@jmichel.com.au) or **Andrew Valentine** on (03) 9653 8610, email to [avalentine@jmichel.com.au](mailto:avalentine@jmichel.com.au)



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